

The Center for Excellence in Operations, Inc.

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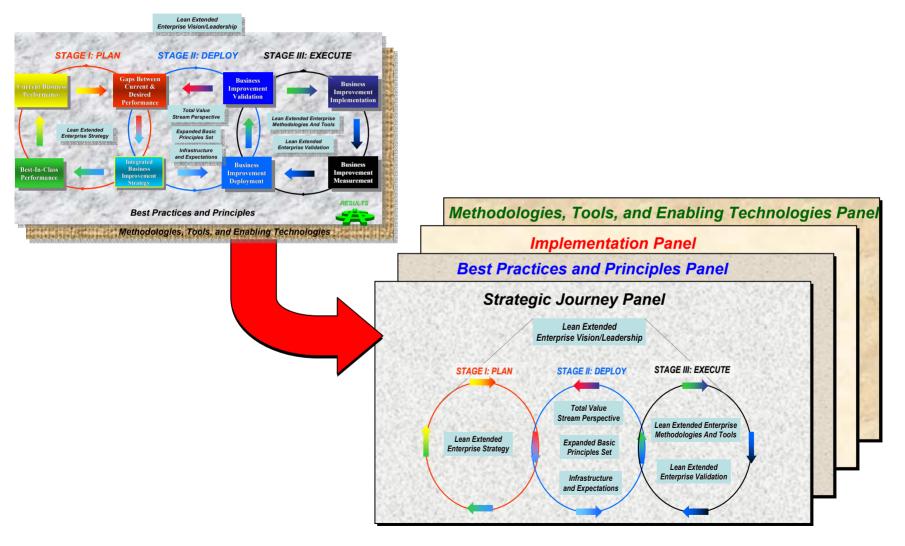
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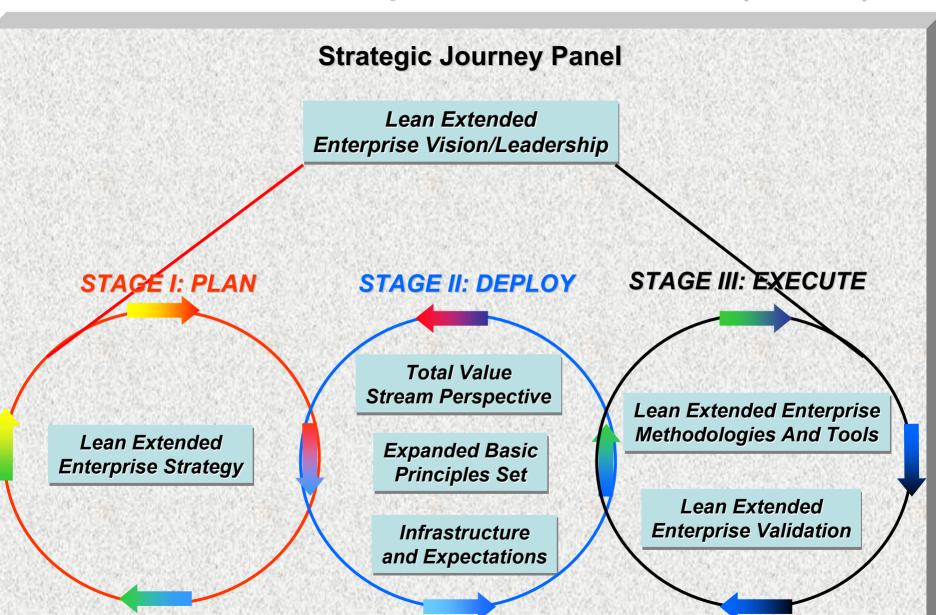
www.ceobreakthrough.com

Lean Extended

Enterprise Vision/Leadership STAGE I: PLAN STAGE II: DEPLOY STAGE III: EXECUTE Gaps Between Business Business **Current Business** Current & **Improvement Improvement** Desired Validation **Implementation** Performance Total Value Stream Perspective Lean Extended Enterprise **Methodologies And Tools** Lean Extended Expanded Basic Enterprise Strategy **Principles Set** Lean Extended Enterprise Validation Infrastructure and Expectations Integrated **Business Business** Best-In-Class **Business Improvement Improvement Improvement** Performance **Deployment** Measurement Strategy RESULTS **Best Practices and Principles** Methodologies, Tools, and Enabling Technologies

Panels of Value Stream Integration



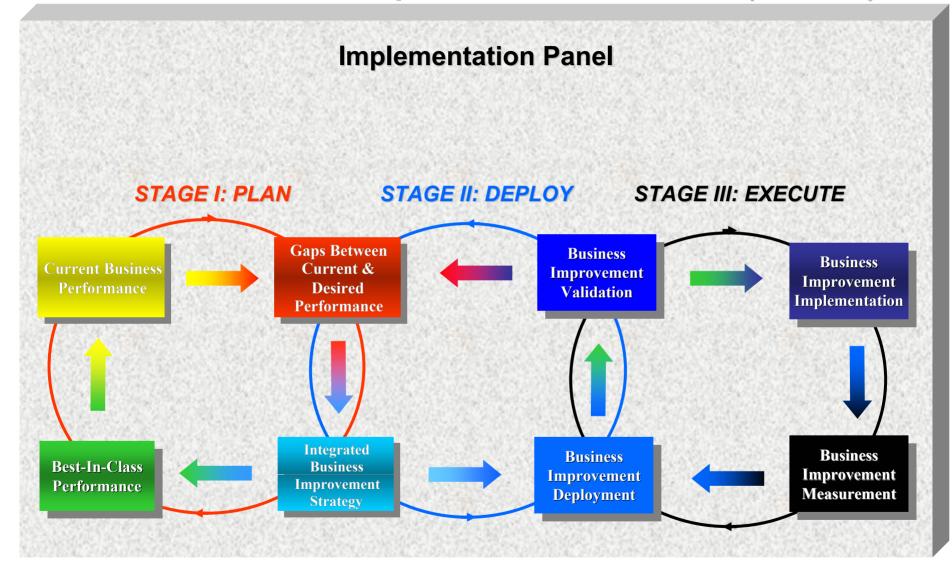


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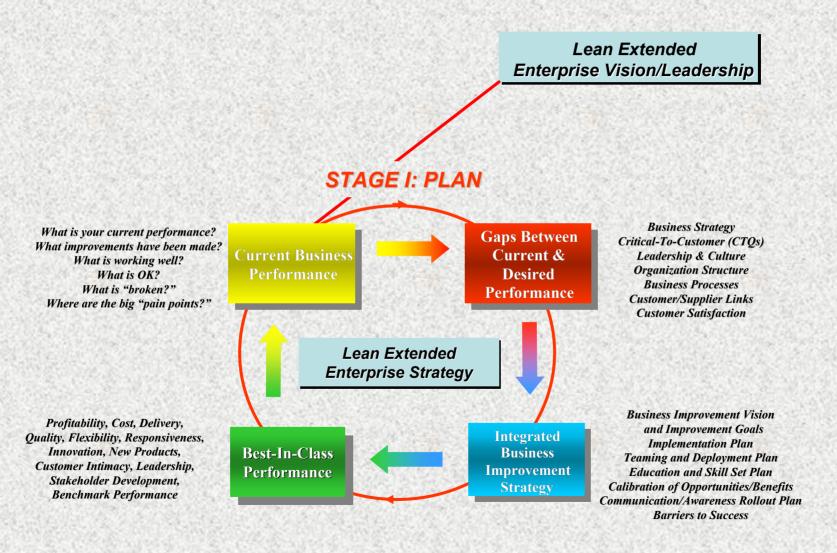
Best Practices And Principles Panel

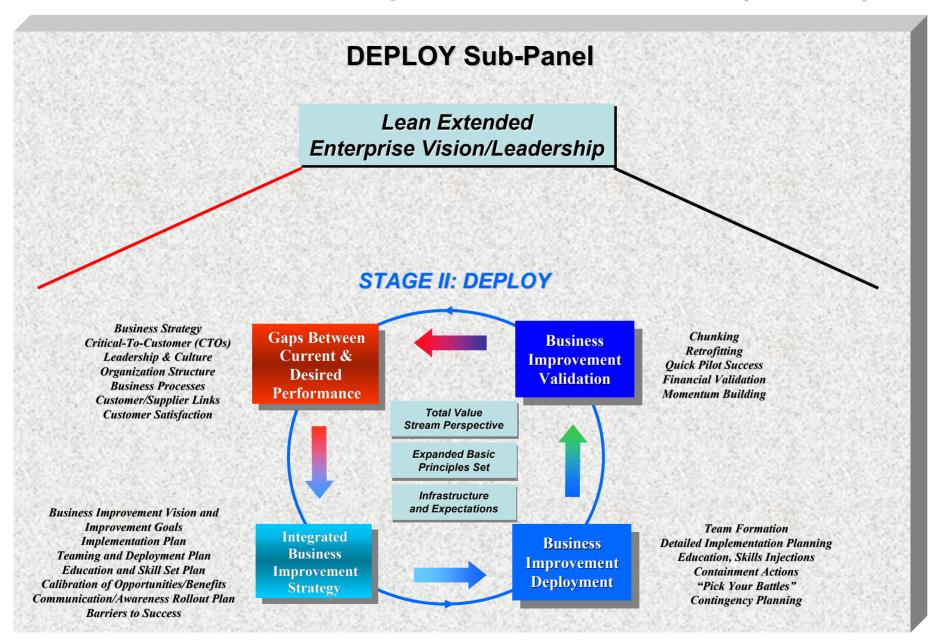
1. Leadership	2. Customer And Market Focus	3. Uniform Improvement Infrastructure	4. Value Stream Processes	5. Extended Enterprise Integration	6. Organizational Learning	7. Performance Measurement
Recognition Of Need Internalized	Customer Intimacy And Value	Data and Fact-Driven Improvement	End-To-End Perspective	Single Entity No Walls	My Business Mindset	Cash-To-Cash Perspective
Clarity In Direction And Goals	Mass Customization	Project Selection Criteria	Value Stream Pull/Rhythm	Collaborative Development Processes	Professional Growth Experiences	Closed-Loop Financial Validation
Define Value Propositions	Pulse and Flexibility	Chunking and Resource Management	Soft Business Process Integration	Collaborative Planning Processes	Knowledge Management	Value Stream Performance
Values and Standards of Conduct	Instantaneous Information and Response	Empowerment And Teaming	Standardized Processes And Practices	Collaborative Commerce Processes	Relationship Management	Strategic Performance
Awareness And Communication	Velocity Improvement	Spectrum of Methodologies And Tools	Stability and Variation Reduction	On Line Marketplace	Change As The Norm	Organizational Performance
Fluid Seamless Organization	Solution Delivery	Education Based on Certification	Value Stream Quality and Perfection	Other IT Enabled Technologies	Cultural Transformation	Social And Economic Performance

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PLAN Sub-Panel





EXECUTE Sub-Panel

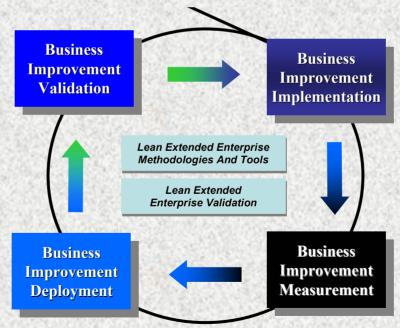
Lean Extended Enterprise Vision/Leadership

STAGE III: EXECUTE

Chunking Retrofitting Quick Pilot Success Financial Validation Momentum Building

Team Formation

Detailed Implementation Planning
Education, Skills Injections
Containment Actions
"Pick Your Battles"
Contingency Planning

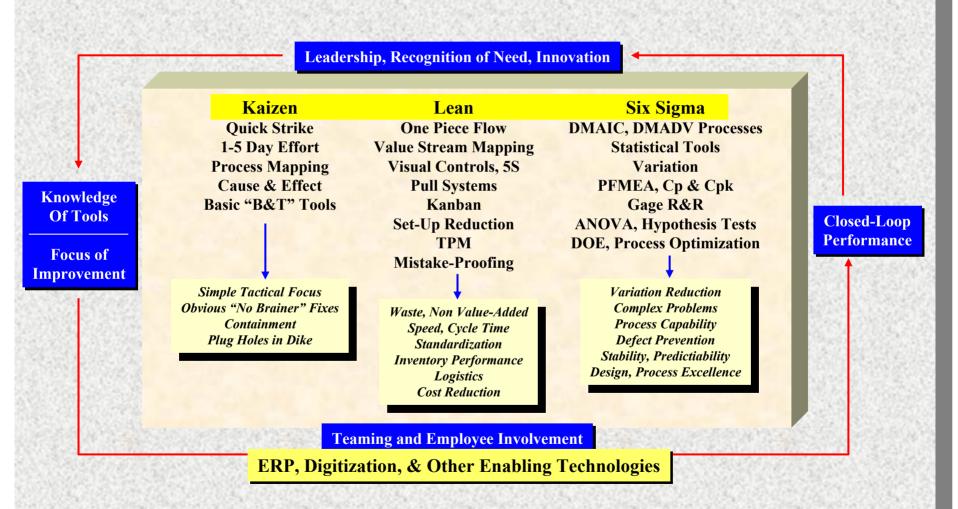


Migration of Activities Focused "Hits" Stage/Gate Reviews Celebrate Your Victories Communicate, Increase Momentum

Recognition/Rewards
Peg Financial Results
Question Efforts via Model
Move Towards Internalization



Methodologies, Tools, and Enabling Technologies Panel



Lean Extended **Enterprise** Vision/Leadership STAGE I: PLAN STAGE II: DEPLOY STAGE III: EXECUTE Gaps Between Business Business **Current Business** Current & **Improvement Improvement** Desired Validation **Implementation** Performance Total Value Stream Perspective Lean Extended Enterprise Methodologies And Tools Lean Extended Expanded Basic Enterprise Strategy **Principles Set** Lean Extended Enterprise Validation Infrastructure and Expectations Integrated **Business Business** Best-In-Class **Business Improvement Improvement Improvement** Performance **Deployment** Measurement Strategy RESULTS **Best Practices and Principles** Methodologies, Tools, and Enabling Technologies