

# Chapter 8, Problem 12

## Shrinking Stomach: Integrated Solutoin (DCF, DTA, and ROA)

| Input values                                |                                |                |
|---|--------------------------------|----------------|
| Discount rate                               |                                | 8%             |
| Clinical trials duration                    |                                | 2 years        |
| Clinical trials cost                        |                                | \$20,000,000   |
| Probability of success with clinical trials |                                | 0.7            |
| FDA approval process duration               |                                | 1 year         |
| FDA approval process cost                   |                                | \$10,000,000   |
| Probability of success with FDA approval    |                                | 0.8            |
| ROV at launch (end of FDA process)          |                                | \$30,000,000   |
| FDA Process Phase                           |                                |                |
| Project payoff at the end of Year 3         | $0.9(\$25,000,000) + 0.1(\$0)$ | \$24,000,000   |
| PV at the end of Year 2                     | $\$22,500,000/(1+0.08)$        | \$22,222,222   |
| Less FDA phase cost                         |                                | -\$10,000,000  |
| Project NPV at the end of Year 2            | $\$20,833,333 - \$5,000,000$   | \$12,222,222   |
| Clinical Trials Phase                       |                                |                |
| Project payoff at the end of Year 2         | $0.8(\$15,833,333) + 0.2(\$0)$ | \$8,555,556    |
| PV at Year 0                                | $\$12,666,667/(1+0.08)^2$      | \$7,335,010    |
| Less clinical trial phase cost              |                                | -\$20,000,000  |
| Project NPV at Year 0                       | $\$10,859,625 - \$10,000,000$  | (\$12,664,990) |



|                                     |              |               |
|-------------------------------------|--------------|---------------|
| <b>INPUT VALUES</b>                 |              |               |
| Discount rate                       | 5%           |               |
| Clinical Trial Phase Duration       | 2 years      |               |
| Clinical Trial Phase cost           | \$10,000,000 |               |
| Probability of success              | 0.8          |               |
| FDA Approval Phase Duration         | 1 year       |               |
| FDA Approval Phase cost             | \$5,000,000  |               |
| Probability of success              | 0.9          |               |
| Payoff at end of FDA Phase          | \$10,000,000 |               |
| <b>FDA Approval Phase</b>           |              |               |
| Project payoff at the end of Year 3 |              | \$9,000,000   |
| PV at the end of Year 1             |              | \$8,163,265   |
| Less FDA phase cost                 |              | -\$5,000,000  |
| Project NPV at the end of Year 1    |              | \$3,163,265   |
| <b>Clinical Trial Phase</b>         |              |               |
| Project payoff at the end of Year 1 |              | \$2,530,612   |
| PV at Year 0                        |              | \$2,410,107   |
| Less clinical trial phase cost      |              | -\$10,000,000 |
| Project NPV at Year 0               |              | (\$7,589,893) |

