

Chapter 8, Problem 12

Shrinking Stomach: Integrated Solutoin (DCF, DTA, and ROA)

Input values		
Discount rate		8%
Clinical trials duration		2 years
Clinical trials cost		\$20,000,000
Probability of success with clinical trials		0.7
FDA approval process duration		1 year
FDA approval process cost		\$10,000,000
Probability of success with FDA approval		0.8
ROV at launch (end of FDA process)		\$30,000,000
FDA Process Phase		
Project payoff at the end of Year 3	$0.9(\$25,000,000) + 0.1(\$0)$	\$24,000,000
PV at the end of Year 2	$\$22,500,000/(1+0.08)$	\$22,222,222
Less FDA phase cost		-\$10,000,000
Project NPV at the end of Year 2	$\$20,833,333 - \$5,000,000$	\$12,222,222
Clinical Trials Phase		
Project payoff at the end of Year 2	$0.8(\$15,833,333) + 0.2(\$0)$	\$8,555,556
PV at Year 0	$\$12,666,667/(1+0.08)^2$	\$7,335,010
Less clinical trial phase cost		-\$20,000,000
Project NPV at Year 0	$\$10,859,625 - \$10,000,000$	(\$12,664,990)



INPUT VALUES		
Discount rate		5%
Clinical Trial Phase Duration		2 years
Clinical Trial Phase cost		\$10,000,000
Probability of success		0.8
FDA Approval Phase Duration		1 year
FDA Approval Phase cost		\$5,000,000
Probability of success		0.9
Payoff at end of FDA Phase		\$10,000,000
FDA Approval Phase		
Project payoff at the end of Year 3		\$9,000,000
PV at the end of Year 1		\$8,163,265
Less FDA phase cost		-\$5,000,000
Project NPV at the end of Year 1		\$3,163,265
Clinical Trial Phase		
Project payoff at the end of Year 1		\$2,530,612
PV at Year 0		\$2,410,107
Less clinical trial phase cost		-\$10,000,000
Project NPV at Year 0		(\$7,589,893)

