

Following is a corrected Figure 4.6, page 53:

Turbo Charge Your ROIC – Balance Sheet

	Pre-Transformation	Post-Transformation
Cash & Equivalents	\$ 2.00 Billion	\$ 2.00 Billion
Accounts Receivable	4.00	4.12
Inventories	3.00	2.77
Property, Plant & Equip	4.00	4.00
Other Assets	7.00	7.00
Total Assets	20.00	19.89
Accounts Payable	1.25	1.88
Other Current Liabilities	5.50	5.50
Long Term Debt	4.00	3.25
Other Long Term Liabilities	3.00	3.00
Total Liabilities	13.75	13.64
Total Equity	6.25	6.25
Total Liab. & Equity	\$ 20.00 Billion	\$ 19.89 Billion

ROIC: From 7.8% to 20.9%

Figure 4.6 Turbo charge your ROIC – balance sheet (post-transformation)