

WAV-APICS CSCP Enhanced Terminology List

Overview

One secret of passing the CSCP exam is to have an understanding of all supply chain concepts and terms found in the courseware. The more terms you know, the better you will do on the exam. It will help you to eliminate answers or to quickly identify the correct one.

The APICS CSCP Exam Content Manual (ECM) Key Terminology List identifies less than 200 key terms which are recommended that a test taker learn. It states that the Key Terminology List is thorough but not exhaustive. The ECM further states that a test taker must also be familiar with definitions of terms found in the ECM Course Outline, but no supplemental list of these terms have been provided by APICS. Due to this gap, important additional terms in the CSCP Learning System and CSCP reference materials are harder to identify. It's critical to learn non-ECM Key Terminology List words because it's difficult to correctly answer a test question if you're not familiar with the APICS definition of all of the words in the question. We have prepared a more comprehensive list of over 1,000 terms, and the chapter where you can find their usage. We suggest you become familiar with all of them.

Term	Chapter
5S	16
80/20 rule	19
ABC analysis	19
Abduction	22
Accept risk	22
Account management (AM)	9
Accruals	20
Acknowledge	7
Acquisition costs	19
Active tag *	24
Activity network diagram	16
Actual cost (AC)	26
Advanced planning and scheduling (APS) *	23
Advanced shipping notices (ASN)	23
Affinity diagram	16
Aggregate demand (AD) curve	21
Aggregate demand-aggregate supply (AD-AS) model	21

Aggregate inventory management	19
Aggregate strategy	19
Aggregate supply (AS) curve	21
Aggregated	20
Aggregation layer	25
Agility	2
Airfreight forwarder	5
Alliance development *	17
Allocation	14
Alpha factor	8
Annualized contract	17
ANSI Z.10	6
Anticipation	4
Anticipation inventory *	19
Application layer	25
Appraisal costs	16
Assembled products	4
Assemble-to-order (ATO) *	2
Asset footprint	20
Asset management	2
Assets	20
Assortment	4
ATA carnet	5
ATR certificate	5
Auctions	17
Automated guided vehicle systems (AGVS)	4
Automated storage and retrieval systems (ASRS)	4
Automatic identification and data capture (AIDC) *	24
Automatic identification system (AIS) *	24
Autonomation	16
Available time	15
Available-to-promise (ATP) *	13
Average inventory	20
Average monthly demand	8
Avoid risk	22
Backhauling	4
Backlog	14
Backorder costs	19
Balance sheet	20
Balanced Scorecard™ (BSC) *	12
Bar codes	24
Barge	4
Basic accounting equation	20
Basic income statement equation	20
Basic risk responses	22
Batch	24
Benchmarking	2
Benefit-cost analysis	20

Best-cost strategy	12
Best-of-breed	23
Beta	8
Big data	24
Bilateral contract	17
Bill of lading (B/L)	5
Bill of materials (BOM)	14
Bill of resource (BOR)	13
Birdyback	4
Blanket purchase order *	17
Bottleneck materials	12
Brainstorming	22
Break-bulk	4
Bribery	22
Bridge crane	4
Broad product differentiation strategy	12
Buffer *	19
Buffer inventory	19
Bullwhip effect	12
Business continuity management system (BCMS)	22
Business intelligence (BI) *	9
Business layer	25
Business model	1
Business plan	7
Business process management (BPM) *	23
Business rules	12
Business strategy	12
Business-to-business commerce (B2B) *	25
Business-to-consumer sales (B2C) *	25
Butterfly shape	17
Buy on the market	12
Buy-side e-commerce	25
Byproducts	3
Capable-to-promise (CTP) *	23
Capacity	15
Capacity control	15
Capacity management	15
Capacity planning	15
Capacity requirements planning (CRP)	15
Capacity variance costs	19
Capital costs	19
Carbon footprint analysis	6
Carrier	4
Carrying costs	19
Cash inflow	20
Cash outflow	20
Cash-to-cash cycle time *	20
Cause and effect diagram	16
Central warehouse	2

Centralized planning group	14
Certificate of insurance	5
Certificate of origin	5
Chain of custody	6
Channel	6
Channel master	12
Channel stuffing	7
Chargeback	19
Chase strategy	11
Check sheet	16
Churn	9
Classic auction	17
Clean bill of lading	5
Cleansed	24
Closed-loop MRP	23
Cloud computing	23
Coefficient of correlation “r”	8
Collaborative information technology	10
Collaborative planning, forecasting, and replenishment (CPFR) *	18
Collaborative transportation management (CTM)	18
Commercial invoice	5
Commodity materials	12
Common carrier	4
Common markets	5
Communication channels	7
Communication management plan	7
Communications	7
Component commonality	10
Components	19
Computer network	23
Concurrent engineering (CE)	10
Configuration	23
Configuration management system *	10
Configure-to-order (CTO)	2
Conflict minerals	6
Consignment inventory	18
Consolidation	4
Consolidator	5
Consortia trade exchange (CTX) *	17
Consular invoice	5
Consumer confidence index (CCI)	21
Consumer price index (CPI)	21
Container on flatcar	4
Containership	4
Content management application (CMA) *	17
Contingency plan	22
Contingent action	22
Continuity planning	22
Continuous process improvement (CPI)	16

Continuous replenishment (CR) *	18
Contract	17
Contract carrier	4
Contract deployment	17
Contract for the international sale of goods (CISG)	17
Contract payment terms	5
Contract warehouse	4
Control chart	16
Conveyors	4
Core capability	1
Core competency	1
Corporate social responsibility (CSR)	6
Corporate strategy	12
Corporate tax liability	20
Corrective actions	22
Corruption	22
Cost of goods sold (COGS) *	20
Cost of quality *	16
Cost performance index (CPI)	26
Cost variance (CV)	26
Cost, insurance and freight (CIF)	5
Counterfeit goods or services	5
Country of origin	6
Country-specific asset footprint	20
Critical path	16
Cross-docking *	4
Cross-functional team	18
Cross-selling *	9
Culture	5
Currency hedging	5
Custom house broker	5
Customer	2
Customer data warehouse (CDW)	14
Customer demand	19
Customer lifetime value (CLV)	9
Customer order cycle time	2
Customer relationship management (CRM) *	9
Customer service	1
Customer service ratio *	2
Customer service requirements	19
Customer value	7
Customer-facing metrics	7
Customer-focus and alignment strategy	12
Customer-focused	12
Customization	23
Customs union	5
Customs-trade partnership against terrorism (C-TPAT)	6
Cycle	8
Cycle counting	19

Cycle stock inventory	19
Cycle time *	17
Dangerous goods	6
Data accuracy	24
Data aggregation	24
Data cleansing	24
Data dictionary	23
Data gathering	11
Data integrity	22
Data mining	9
Data quality assessment	22
Data scrubbing	24
Data standardization	24
Data warehouse *	7
Database management systems (DBMS) *	23
Data-oriented middleware	23
Days of supply	20
Days payable outstanding (DPO)	20
Days receivable outstanding (DRO)	20
Days sales outstanding (DSO)	20
Deadheading	4
Decentralized planning group	14
Decision support systems (DSS)	9
Decision tree	22
Declared value	5
Decomposition	8
Decouple	19
Decoupling inventory	19
Defect	16
Defect opportunity	16
Define, measure, analyze, design, verify (DMADV) process	16
Define, measure, analyze, improve, control (DMAIC) * process	16
Deflation	21
Deliver	2
Delivery patterns	4
Delphi method	8
Demand auction	17
Demand forecasting *	8
Demand generation	8
Demand management *	8
Demand manager	8
Demand planning *	8
Demand pull *	16
Demand shaping *	7
Demand-side professional	11
Demand time fence (DTF)	13
Demand-driven enterprise strategy	12
Demonstrated capacity	15
Demurrage	4

Dependent demand	19
Dependent variable	8
Depression	21
Derivates	5
Deseasonalized average monthly demand	8
Design for everything (DFX)	10
Design for logistics (DFL)	10
Design for maintainability *	10
Design for manufacturability *	10
Design for manufacture and assembly (DFMA) *	10
Design for quality *	10
Design for remanufacture *	10
Design for reverse logistics	10
Design for service *	10
Design for six-sigma (DFSS) *	10
Design for the environment (DFE) *	10
Design for the supply chain *	10
Design for X (DFX)	10
Diamond shape	17
Direct / core competency materials	12
Direct labor costs	20
Direct material costs	20
Direct method	20
Direct-to-consumer	4
Disaggregate	7
Disaggregation	13
Disassembled products	4
Disaster planning	22
Disconnected technology	9
Disposal	3
Dissemination	9
Distribution centers (DC)	14
Distribution integration (DI)	18
Distribution inventory *	19
Distribution pull systems	14
Distribution push systems	14
Distribution requirements planning (DRP) *	14
Distributor warehouse	2
Dock receipts	5
Downside supply chain adaptability	20
Drum, buffer, rope (DBR)	16
Duplicate records	24
Dutch auction	17
Duty drawback	5
Dwell time	4
Dynamic data	24
Earned value (EV)	26
Earned value measurement (EVM)	26
E-business (electronic business)	25

E-commerce (electronic commerce)	25
Economic order quantity (EOQ)	19
Economic unions	5
Economic value added (EVA) *	20
Economies of scale	25
Efficiency	15
Efficient supply chain	1
Elasticity coefficient	21
Electronic business (e-business)	25
Electronic business supply chains	25
Electronic commerce (e-commerce) *	25
Electronic data interchange (EDI) *	23
Electronic data transfer (EDT)	23
Electronic document *	23
Electronic funds transfer (EFT)	23
Electronic product code™ (EPC) *	24
Enable	2
End-of-life management *	10
Engineering change	14
Engineering-to-order (ETO)	2
Enterprise business system (EBS)	9
Enterprise environmental factors (EEF)	26
Enterprise marketing automation (EMA)	9
Enterprise resources planning (ERP) *	23
Enterprise risk management	6
Environment life cycle analysis	10
Environmental management systems (EMS)	6
Environmental Protection Agency (EPA)	6
Environmental scanning	7
Environmentally responsible business *	6
Environmentally responsible manufacturing *	6
Environmentally sensitive engineering *	6
Equilibrium	21
Estimated average method	8
European Union (EU)	5
Executive meeting	11
Exempt carrier	4
Expansion	21
Expected monetary value (EMV)	22
Expediting	14
Exponential smoothing	8
Export	5
Export bill of lading	5
Export license	5
Export management company (EMC)	5
Export packaging company	5
Export trading company (ETC)	5
Extensible markup language (XML)	23

External failure costs	16
External stakeholder	1
Extranet	23
Extrinsic method	8
Fail-safe mechanism	16
Feedback	7
Fill rate *	2
Filters	7
Final assembly schedule (FAS)	2
Financial accounting	20
Finished goods	19
Finish-to-order (FTO)	2
Firm planned order	14
First-in, first-out (FIFO)	20
Fishbone	16
Fishyback	4
Fixed costs	4
Fixed location	19
Fixed order quantity (FOQ)	19
Fixed-price-incentive-fee contract	17
Flexible factory	15
Flow	16
Fluctuation inventory	19
Focus on innovation	12
Focused product differentiation strategy	12
Focused-low-cost strategy	12
Food and Drug Administration (FDA)	6
Forecast accuracy	8
Forecast error	8
Forecast error as a percentage	8
Forecast-driven enterprise strategy	12
Forecasting principles	8
Forecasts	8
Foreign trade zone (FTZ)	5
Forklift trucks	4
Formal / informal	7
Formal collaboration	10
Forward auction	17
Forward contracts	5
Foundation layer	25
Four Ps (4 Ps)	7
Fourth-party logistics (4PL) *	3
Fraud	22
Free on board (FOB)	5
Free trade zones (FTZ) *	5
Freight forwarder	5
Friction	3
Frozen zone	13

Functional product	12
Futures	5
General export license	5
General trading company	5
Generally Accepted Accounting Principles (GAAP)	20
Global asset footprint	20
Global positioning systems (GPS)	3
Global Reporting Initiative (GRI) *	6
Global strategy *	12
Global trade management (GTM)	5
Globally Harmonized System of Classification and Labeling of Chemicals (GHS)	6
Glocalization *	5
Goods receipt	5
Green supply chain management (GSCM)	6
Grey market	5
Gross domestic product (GDP)	21
Gross national income (GNI)	21
Gross-to-net calculation	14
Hard negotiation	17
Hardware	23
Harmonized system classification codes *	5
Harmonized Tariff Schedule (HTS)	5
Hazardous materials (Hazmat)	6
Hedge inventory	19
Heijunka	16
Hierarchical database	23
Histogram	16
Hofstede's cultural dimension study	5
Holding costs	19
Horizontal integration	1
Horizontal marketplace *	17
House of Toyota	16
Hybrid strategy	11
Impact	22
Import duty	5
Importer	5
Incentive arrangements	17
Incentive contract	17
Income statement	20
Incoterms® *	5
Indented bill of material	14
Independent demand *	19
Independent public trade exchange (ITX)	17
Independent variable	8
Indirect method	20
Infinite	14
Inflation	21
Informal collaboration	10
Information architecture (IA)	23

Information system architecture *	23
Innovative product *	12
Input / output	15
Insourcing	17
Inspection	4
Intangible assets	22
Intangible costs	20
Integral design	10
Intellectual property (IP)	5
Intercept	8
Interfacing technology	9
Intermittent	2
Intermodal	4
Internal / external	7
Internally integrated technology	9
International Chamber of Commerce (ICC)	5
International Financial Reporting Standards (IFRS)	20
International Organization for Standardization (ISO)	6
International Standards for Phytosanitary Measures (ISPM 15)	6
Internet	23
Internet service provider (ISP)	23
Internet-enabled sourcing	17
Interplant demand *	13
Interval	19
Intranet	23
In-transit inventory	19
Intrinsic method	8
Inventory accuracy *	19
Inventory carrying costs	19
Inventory compliance	6
Inventory costs	19
Inventory optimization software *	19
Inventory turnover *	20
Inventory valuation *	20
Inventory velocity *	20
Inventory visibility *	19
Inverted duty	5
Invitations to tender (ITT)	17
Inward-focused	25
ISO 14000 Series Standards *	6
ISO 14001	6
ISO 14004	6
ISO 22301	22
ISO 26000 *	6
ISO 26000:2010	6
ISO 28000	6
ISO 31000 *	6
ISO 73	6

ISO 9000	6
ISO 9001:2015	6
ISO Guide 73:2009	6
Jidoka	16
Joint replenishment system *	14
Joint store clustering	19
Joint venture (JV) *	12
Judgmental	8
Just-in-time (JIT)	16
Kaizen *	16
Kaizen blitz	16
Kaizen event *	16
Kanban *	16
Keiretsu *	1
Key performance indicators (KPI) *	2
Labeling dock relations	6
Land bridge	4
Landed costs *	19
Last-in, first-out (LIFO)	20
Lateral integration	1
Law of demand	21
Law of supply	21
Lead time	19
Leadership in Energy and Environmental Design (LEED)	6
Lean	16
Legacy system *	23
Less-than-truckload (LTL)	4
Letter of credit (L/C)	5
Level of service *	2
Level production	16
Level strategy *	11
Leveragable materials	12
Liabilities	20
Life cycle assessment (LCA)	6
Lifecycle analysis *	10
Line haul costs *	4
Linear regression	8
Liquid zone	13
Live racks	4
Load	13
Load profile	15
Local area network (LAN)	23
Logistics	3
Long-range aggregate supply (LRAS)	21
Loose coupling	23
Loss of goods	22
Loss of intellectual property	22
Losses from lawsuits	22
Lost customer costs	19

Lost sale costs	19
Lot size inventory	19
Lot-for-lot (L4L)	19
Low-cost strategy	12
Low level code (LLC)	14
Lower control limit (LCL)	16
Loyal customers	9
Macroeconomics	21
Maintenance, repair and operating supplies (MRO)	19
Make	2
Make-to-order (MTO) *	2
Make-to-stock (MTS) *	2
Make-versus-buy cost analysis	17
Malfunction recovery	22
Management estimate	8
Managerial accounting	20
Mandatory program compliance	6
Manufacturing and planning control (MPC)	11
Manufacturing environment	2
Manufacturing resource planning (MRP II)	23
Maquiladora	5
Marginal analysis	21
Market demand *	21
Market plan	7
Market research *	8
Market segments	7
Market share *	7
Marketing	7
Marketing automation	9
Marketing mix	7
Marketplace	7
Mass customization	10
Mass marketing	7
Master planning	11
Master production schedule (MPS) *	13
Master schedule	13
Master scheduler	13
Material content	6
Material requirements planning (MRP) *	14
Matrix data analysis chart	16
Maturity	10
Mean absolute deviation (MAD)	8
Mean absolute percentage error (MAPE)	8
Mean percentage error (MPE)	8
Mean square error (MSE)	8
Medium	7
Mergers and acquisition	12
Message	7
Microeconomics	21

Middleware	23
Mitigate risk	22
Mix forecast *	8
Mixing	4
Modular bill of material	14
Modular design strategy *	10
Modular system *	23
Monetary unions	5
Motor carriers (trucks)	5
Moving average	8
Multinational enterprises (MNE)	6
Multicountry strategy *	5
Multi-echelon	19
Multi-enterprise technology	9
Multi-level bill of material	14
Multi-level pegging	14
Multinational companies (MNC)	5
Multiple regression	8
Multisourcing *	17
Mura	16
Naïve forecasting	8
Negative cash flow	20
Negative correlation	19
Negotiations	17
Nesting	4
Net present value (NPV)	20
Net requirements	14
Network configuration	7
Niche	7
Nodes	19
Noise	7
Non-vessel operating common carrier	5
Normal distribution	8
Normalized	24
North American Free Trade Agreement (NAFTA)	5
Nucleus company	12
Obsolescence *	19
Obsolete inventory	19
Ocean bill of lading	5
Official / nonofficial	7
Offshoring	17
One-piece flow	16
One-step lead strategy	15
Ongoing relationships	12
Operating expenses	20
Operating system (OS)	23
Operation	26
Operations planning	11
Opportunity costs	19

Optimization	19
Options	5
Order bill of lading	5
Order fill rate	2
Order fulfillment cycle time	2
Order losers *	9
Order priority	15
Order qualifiers *	9
Order winners *	9
Ordering costs *	19
Organization for Economic Co-Operation and Development (OECD)	6
Organizational architecture	23
Organizational design	12
Organizational process assets (OPA)	26
Organizational readiness	26
Organizational strategy	12
Outsourcing *	3
Overall value at risk (VaR)	20
Overhead costs	20
Over-the-wall approach	10
Package-to-order (PTO)	2
Packing	4
Packing density	4
Pareto analysis *	19
Pareto chart	16
Partnership *	12
Passive tag *	24
Patent Assertion Entities (PAE)	5
Patent trolls	5
Peak	21
Pedigree	6
Perfect order fulfillment	2
Perfection	16
Performance alert	17
Periodic inventory	19
Periodic inventory method	20
Periodic review system	19
Physical inventory	19
Picked	4
Pick-to-light systems	4
Pictographic instructions	24
Piggyback	4
Pilot program	17
Pipeline	5
Pipeline inventory *	19
Plan	2
Plan-do-check-action (PDCA) *	16
Planes	5
Planned order	14

Planned value (PV)	26
Planning bill of material	14
Planning horizon *	19
Planning time fence (PTF)	13
PMBOK® guide	26
Point-of-sale (POS)	18
Poka-yoke	16
Pooling	24
Portal *	17
Positive cash flow	20
Positive correlation	19
Postponement	4
Postponement centers	3
Predictor	8
Preferential trade agreement (PTA)	5
Preliminary production plan	11
Pre-meeting	11
Prevention costs	16
Preventive action	22
Price elasticity	21
Primary stakeholder	1
Private	4
Private carrier	4
Private trade exchange (PTX)	17
Private trading exchange (PTX) *	17
Private warehouse	4
Pro forma	7
Probability	22
Probability distribution	22
Probability and impact risk matrix	22
Process analysis	16
Process decision program chart	16
Process map	16
Process-oriented middleware	23
Producer	2
Producer price index (PPI)	21
Product counterfeiting	22
Product design	10
Product differentiation *	12
Product family *	8
Product life cycle (PLC)	10
Product life cycle management (PLM) *	10
Product structure	14
Product traceability	6
Product type-driven strategy	12
Product variety	19
Production activity control (PAC)	15
Production plan (PP)	11
Production smoothing	16

Profitable-to-promise (PTP)	23
Prohibited goods	6
Project	26
Project charter	26
Project closure	26
Project execution	26
Project initiating	26
Project life cycle	26
Project management *	26
Project Management Institute (PMI®)	26
Project management plan	26
Project manager	26
Project monitoring and controlling	26
Project planning and design	26
Project scope	26
Project scope creep	7
Projected available balance (PAB)	13
Prospective customer	9
Public carrier	4
Public warehouse	4
Pull	16
Pull system *	16
Purchase commitment zone	14
Purchase order	17
Purchasing	17
Push system *	12
Push-pull frontier	12
Put-away	4
Qualitative	8
Quality function deployment (QFD) *	7
Quantitative	8
Quick ratio	20
Quick response (QR) code	24
Quick response program (QRP) *	18
Radio frequency identification (RFID) *	24
Random	8
Random location	19
Rapid replenishment *	18
Rated capacity	15
Raw materials	19
Real-time	24
Receipt	4
Receiver	7
Recession	21
Recipient	4
Recover	3
Recycle	3
Reduce	3

Regional asset footprint	20
Relational database	23
Relationship diagram	16
Reliability	2
Reorder point	19
Repetitive manufacturing	2
Replenishment lead time	19
Request for quotations (RFQ)	17
Reseasonalized average monthly demand	8
Resource planning (RP)	15
Responsible landfill	3
Responsive supply chain	1
Responsiveness	2
Restrictions on hazardous substances (RoHS)	6
Retail	2
Retail delivery	4
Return	2
Return on assets (ROA) *	20
Return on investment (ROI) *	20
Return on supply chain fixed assets (RSCFA)	20
Return on supply chain revenue	20
Return on working capital (ROWC)	20
Returns	19
Reuse	3
Revenue	20
Reverse auction *	17
Reverse innovation	5
Reverse logistics *	3
Reverse logistics hierarchy	3
Reverse supply chain *	3
Ringi	5
Risk accuracy	22
Risk appetite	22
Risk costs	19
Risk data gathering	22
Risk management	22
Risk management plan	22
Risk manager	22
Risk pooling *	19
Risk register *	22
Risk response plan	22
Risk response planning	22
Risk threshold cutoff point	22
Risk tolerance	22
Risk urgency assessment	22
Robotics	4
Rough cut capacity planning (RCCP)	13
Safety data sheet (SDS)	6
Safety factor table	8

Safety lead time *	19
Safety stock *	19
Safety stock inventory	19
Sales and operations planning (S&OP) *	11
Sales force automation (SFA)	9
Sarbanes-Oxley (SOA)	6
Scanners	24
Scatter diagram	16
Schedule performance index (SPI)	26
Schedule variance (SV)	26
Scheduled receipts	14
SCOR level 1 metrics	20
Scorecards	17
Seasonal	8
Seasonal average	8
Seasonal average demand for the selected periods	8
Seasonal index	8
Seasonality *	8
Segment	7
Segmentation	7
Seiketsu	16
Seiri	16
Seiso	16
Seiton	16
Sell-side e-commerce	25
Semipassive tag *	24
Sender	7
Sensitivity analysis	22
Service contracts	3
Service industry *	12
Service level agreement	17
Service provider	2
Service-oriented architecture (SOA)	23
Seven basic tools (B7)	16
Seven new tools (N7)	16
Ship	4
Ship agent	5
Ship broker	5
Ship manifest	5
Shipment reconciliation	4
Shipper	4
Shipping association	5
Shipping density	4
Shipping patterns	4
Ships	5
Shitsuke	16
Sigma	8
Simple average	22
Simple regression	8

Simplification	10
Simulation	22
Single level bill of material	14
Single-echelon	19
Single-level pegging	14
Single-source supplier *	17
Six-sigma	16
Slip sheet	6
Slow moving inventory	19
Slushy zone	13
Smoothing factor	8
Social accountability (SA8000)	6
Soft negotiation	17
Software	23
Software as a Service (SaaS)	23
Software licensing	5
Software package	23
Sogo shosha	5
Sole-source supplier *	17
Sorting systems	4
Source	2
Sourcing *	12
Sourcing strategy	12
Spend management *	20
Spot stocking	4
Stable	12
Stage	19
Stakeholder	1
Stakeholder relations management	7
Standard air waybill (AWB)	5
Standard cost	20
Standard in-process inventory	16
Standard work	16
Standard work sequence	16
Standardization	10
Statement of cash flow	20
Statement of risk	22
Static	24
Statistical process control (SPC)	16
Stepwise lag strategy	15
Stepwise lead strategy	15
Stepwise overlapping strategy	15
Stockholder equity	20
Stockkeeping unit (SKU) *	3
Stock-market style auction	17
Stockout costs	19
Stockpiling	4
Storage costs	19
Stowability	4

Straight bill of lading	5
Strategic alliance *	12
Strategic plan	12
Strategic planning *	12
Strategic sourcing *	17
Structured query language (SQL)	23
Subcontracting *	17
Subcontractor	3
Suboptimization	19
Supplier	2
Supplier analysis	17
Supplier certification *	17
Supplier co-location	17
Supplier relationship management (SRM) *	17
Supplier scorecard	17
Suppliers'/customers'/products' risk rating	22
Supply chain	1
Supply chain agility	20
Supply chain asset management (SCAM)	2
Supply chain continuity	22
Supply chain cost	2
Supply Chain Council (SCC)	2
Supply chain cycle time	17
Supply chain design	7
Supply chain event management (SCEM) *	23
Supply chain lead time	9
Supply chain management (SCM) *	1
Supply chain management costs	20
Supply chain operations reference model (SCOR®) *	2
Supply chain resilience *	1
Supply chain revenue	20
Supply chain risk	22
Supply chain risk identification	22
Supply chain risk management (SCRM)	22
Supply chain strategy	12
Supply chain visibility (SCV) *	23
Survey	17
Sustainability	6
Swaps	5
Synchronization	18
Synchronizing supply and demand	18
System nervousness	14
Tactical buying *	17
Takt time	16
Tangible assets	22
Tangible costs	20
Tariff *	5
Technology	23
Technology licensing	5

Terms and conditions	17
The Committee of Sponsoring Organizations of the Treadway Commission (COSO)	6
Theory of constraints (TOC)	16
Third-party logistics (3PL) *	3
Three V's (velocity, visibility, and variety)	19
Three-month moving average	8
Tier	19
Time dimension	22
Time fence * (time fences)	13
Time-series	8
Total cost concept	3
Total cost of ownership (TCO) *	17
Total cost to serve	2
Total productive maintenance (TPM)	16
Total quality management (TQM)	16
Total waste management	3
Tow line	4
Tow tractors with trailers	4
Toyota production system (TPS)	16
Traceability	6
Tracking signal (TS)	8
Trade bloc *	5
Trade exchanges	17
Trading bloc *	5
Trading partner	18
Trading partner agreement (TPA)	17
Traditional supply chain	25
Trailer on rail flatcar	4
Trains	5
Trainship	4
Transaction marketing strategy	9
Transaction marketing strategy	10
Transactional	12
Transfer risk	22
Transportation inventory	19
Transportation management system (TMS) *	23
Tree diagram	16
Trend	8
Triple bottom line (TBL) *	6
Trough	21
Truckload (TL)	4
Unique device identifier (UDI)	2
United Nations Global Compact (UNGC)	6
Universal product code (UPC)	24
Universality *	10
Upper control limit (UCL)	16
Up-selling	9
Upside supply chain flexibility	20
Utilization	15

Validation export license	5
Value	1
Value activities	16
Value chain *	1
Value density	4
Value flow	16
Value proposition	3
Value stream *	1
Value stream mapping (VSM) *	1
Value-added *	16
Value-added activities	1
Value-added network (VAN) *	23
Value-added tax (VAT)	5
Variability	12
Variable costs	4
Variable line-haul costs	4
Velocity	1
Vendor purchase	12
Vendor-managed inventory (VMI) *	18
Vendor-owned inventory (VOI)	18
Vertical / horizontal	7
Vertical integration	1
Virtual organization	25
Virtual private network (VPN)	23
Virtual trading exchange *	17
Visibility	1
Visual signal	16
Visualizing	8
Voice of the customer (VOC)	7
Voluntary program compliance	6
Vulnerability	22
Vulnerable customers	9
Wagon cranes	4
Warehouse management system (WMS) *	23
Waste *	16
Waste electrical and electronic equipment (WEEE)	6
Waste exchange	3
Waste hierarchy	3
Web services *	23
Weighted average method	22
Weighted moving average	8
Where-used	14
Wide area network (WAN)	23
Win-back program	9
Work breakdown structure (WBS)	26
Work cards	24
Work center	13
Work-in-process (WIP)	19
World customs organization (WCO)	5

World Wide Web (WWW)	23
Written and voice / nonverbal	7
Zero defects	16